

105 Study Questions

- 1.** What are the advantages and disadvantages of contracting a venue service to outside vendors?
- 2.** What are the advantages and disadvantages of keeping venue service contractors in house?
- 3.** What are some techniques of measuring a potential service provider's industry experience?
- 4.** When a service is outsourced, who should be involved in training the contractor's personnel?
- 5.** To what extent should the contractor's employees be integrated with members of the venue management team?
- 6.** Which is cheaper, contracting for services or completing work in-house?
- 7.** What process and criteria should be used in selecting a contract service provider?
- 8.** How should potential contractors be informed of the criteria for measuring proposals?
- 9.** Does contracting out services require any special review of indemnification and liability insurance coverages?